

International Business Developer

Incize, a Belgian hi-tech/R&D start-up, is looking for a candidate who is majoring in business, communication, marketing or related fields.

The candidate should be prepared to work in a fast-paced and innovative/hi-tech environment, and will rapidly gain a broad experience in various aspects of marketing, business development and relationships building.

This is a full-time job that requires high levels of dedication and discretion. The candidate has to engage to a strict confidentiality practice.

The candidate shall be in direct contact with decision makers, C-level managers and high influencers in the semiconductor industry worldwide. The job requires frequent international traveling.

The candidate is required to have a background in business and/or marketing. No technical background is required.

Responsibilities

- Develop business relations with clients and prospects in **Europe, Asia and America**
- Market study and identify business opportunities and prospects in these markets
- Establish contacts and develop relationships with prospects
- Maintain relationships with existing leads
- Ongoing development of Incize Business Plan and Marketing Plan
- Manage digital marketing including LinkedIn, YouTube, MailChimp, etc.
- Manage marketing and communications materials
- Manage events organized by Incize
- Represent the company during conferences and exhibitions

Profile

- Business/management/marketing degree
- Completely fluent in English
- Excellent communication skills
- Accuracy, precision, availability and punctuality
- Team player as well as able to work autonomously
- Committed, result oriented with an analytical mindset and a quick learner
- Strong reporting and presentation skills
- Able to practice discretion when handling confidential information
- Professional attitude and stress resistant, excellent organization and coordination skills
- Excellent knowledge of Microsoft office (Word, Excel and PowerPoint)

What to expect

You will be actively involved in the development of our business and will have your place as a member of our team from day one. You will have a rich opportunity to learn, develop and accumulate an international experience working closely with our customers and partners around the world.

- A friendly, flexible and international work environment
- Lots of freedom and chance to show and execute your own initiative and ideas
- A genuine start-up experience
- Infinite opportunities to learn

Location

Louvain-la-Neuve, Belgium

How to apply

Please send your CV and a cover letter to info@incize.com with a subject line **BizDev01_2021_***surname*.

About Incize

Incize is a company offering characterization and modeling services of devices and materials used for RF applications. Incize also provides radiation hardness test services. Established in 2014, Incize continues to grow constantly and establish a worldwide reputation. We work with foundries and fabless companies around the world. Incize is based in Louvain-la-Neuve, Belgium.

Visit incize.com to find out more.